#### CONVERSION OF GAS COSTS - GALLONS TO THERMS WINTER PERIOD 2011 - 2012

	1	2	3	4	5	6
			VOLU	JMES	UN	IT COST
	<u>UNIT</u>	CONVERSION <u>FACTOR</u>	<u>GALLONS</u>	THERMS	PER <u>GALLON</u>	PER I <u>THERM</u>
PROPANE FROM INVENTORY	GALLONS	0.91502	1,195,708	1,094,097	\$1.785	4 \$1.9513

#### CALCULATION OF COST OF GAS RATE SUPPLY / DEMAND BALANCE WINTER PERIOD 2011 - 2012

	PRIOR	NOV 11	DEC 11	JAN 12	FEB 12	MAR 12	APR 12	TOTAL
SENDOUT (THERMS)								
		404 455	247 200	007.077	201 050	400.000	400 745	4 000 000
1 FIRM SENDOUT *		134,155	217,200	237,077	201,059	168,366	102,745	1,060,602
2 COMPANY USE		4,506	6,598	7,342	6,299	5,335	3,415	33,495
3 TOTAL SENDOUT		138,661	223,798	244,419	207,358	173,701	106,160	1,094,097
4 * UNACCTED FOR VOLS INCLUDED		3,806	6,162	6,726	5,704	4,777	2,915	30,091
<u>COSTS</u>								
5 PROPANE SENDOUT FROM ABOVE		138,661	223,798	244,419	207,358	173,701	106,160	1,094,097
6 COST/THERM FROM SCHEDULE F		\$1.9982	\$1.9869	\$1.9537	\$1.9414	\$1.9182	\$1.8823	\$1.9513
7 TOTAL PROPANE COSTS		\$277,071	\$444,672	\$477,530	\$402,568	\$333,199	\$199,829	\$2,134,869
REVENUES								
8 FPO SALES (THERMS)		12,653	20,326	34,170	33,913	28,639	25,299	155,000
9 FPO RATE/THERM PER TARIFF		\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357
10 FPO REVENUES		\$28,288	\$45,443	\$76,394	\$75,819	\$64,028	\$56,561	\$346,533
11 NON-FPO SALES (THERMS)		68,724	110,407	185,600	184,202	155,560	137,414	841,907
12 NON-FPO RATE/THERM PER TARIFF		\$2.1678	\$2.1678	\$2.1678	\$2.1678	\$2.1678	\$2.1678	\$2.1678
13 NON-FPO REVENUES		\$148,982	\$239,344	\$402,349	\$399,319	\$337,228	\$297,890	\$1,825,111
14 TOTAL FPO & NON-FPO REVENUES		\$177,270	\$284,786	\$478,743	\$475,138	\$401,256	\$354,451	\$2,171,644
15 (OVER)/UNDER COLLECTION		\$99,801	\$159,886	(\$1,213)	(\$72,570)	(\$68,057)	(\$154,622)	(\$36,775)
16 INTEREST FROM SCHEDULE H		\$227	\$579	\$795	\$698	\$509	\$209	\$3,017
17 FINAL (OVER)/UNDER COLLECTION	\$33,758	\$100,028	\$160,465	(\$418)	(\$71,872)	(\$67,548)	(\$154,413)	\$0

#### CALCULATION OF PURCHASED PROPANE COSTS WINTER PERIOD 2011 - 2012

NO.		NOV 2011	DEC 2011	JAN 2012	FEB 2012	MAR 2012	APR 2012	TOTAL
1	TOTAL SENDOUT (GALLONS)	151,539	244,583	267,119	226,616	189,833	116,019	1,195,708
2 3	CHANGE TO ENDING INVENTORY BALANCE (GALLONS)	7,000	(4,000)	(5,000)	(17,000)	(37,000)	(23,000)	(79,000)
4 5 6	TOTAL REQUIRED PURCHASES (GALLONS)	158,539	240,583	262,119	209,616	152,833	93,019	1,116,708
7 8	PROPANE PURCHASE STABILIZATION PLAN DELIVERIES							
9	GALLONS	90,000	140,000	160,000	140,000	110,000	60,000	700,000
10	RATES - from Schedule D	,	,	,	,	,	,	,
11	Contract Price	\$1.7949	\$1.7949	\$1.7949	\$1.7949	\$1.7949	\$1.7949	
12	Broker Fee	incl.	incl.	incl.	incl.	incl.	incl.	
13	Pipeline Fee	incl.	incl.	incl.	incl.	incl.	incl.	
14	PERC Fee	incl.	incl.	incl.	incl.	incl.	incl.	
15	Trucking Fee	incl.	incl.	incl.	incl.	incl.	incl.	
16	COST PER GALLON	\$1.7949	\$1.7949	\$1.7949	\$1.7949	\$1.7949	\$1.7949	\$1.7949
17	ooon her oneeon	ψ1.1 0 40	ψ1.1040	ψ1.1040	ψ1.1040	φ1.1040	ψ1.1040	ψ1.1040
18	TOTAL COST - Propane Purchase Stabilization Plan Deliveries	\$161,541	\$251,286	\$287,184	\$251,286	\$197,439	\$107,694	\$1,256,430
19		•••••	<b>*</b> ===,====	<b>+</b> ,	+	,	••••	•••,=•••,•••
20								
21	SPOT PURCHASES							
22	GALLONS	68,539	100,583	102,119	69,616	42,833	33,019	416,708
23	RATES - from Schedule E	,	,				,	,
23 24	Mt. Belvieu Futures Price (10/14/11)	\$1.5304	\$1.5304	\$1.5347	\$1.5134	\$1.4006	\$1.3304	
25	Broker Fee	\$0.0100	\$0.0100	\$0.0100	\$0.0100	\$0.0100	\$0.0100	
26	Pipeline Fee	\$0.1203	\$0.0100	\$0.0100	\$0.1203	\$0.0100	\$0.1203	
27	PERC Fee	\$0.0040	\$0.0040	\$0.0040	\$0.0040	\$0.0040	\$0.0040	
28	Trucking Fee	\$0.0745	\$0.0745	\$0.0745	\$0.0745	\$0.0745	\$0.0745	
29	COST PER GALLON	\$1.7392	\$1.7392	\$1.7435	\$1.7222	\$1.6094	\$1.5392	\$1.7082
30	OOOT I ER GALLON	ψ1.7 <b>3</b> 52	ψ1.755Z	ψ1.7 +55	Ψ1.7 ΖΖΖ	ψ1.0054	ψ1.5552	ψ1.700z
31	TOTAL COST - Spot Purchases	\$119,203	\$174,933	\$178,044	\$119,892	\$68,935	\$50,823	\$711,830
32		ψ110,200	φ11-1,000	φ110,011	ψ110,002	φ00,000	<i>\\</i> 00,020	φ <i>i</i> 11,000
33								
34	OTHER COSTS							
35	Storage Costs - Winter Period 2010-2011	\$10,000	\$0	\$0	\$0	\$0	\$0	\$10,000
36	Storage Costs - Winter Period 2011-2012	\$0	\$10,000	\$0	\$0	\$0	\$0	\$10,000
37	TOTAL OTHER COSTS	\$10,000	\$10,000	\$0	\$0	\$0	\$0	\$20,000
38		••••••	••••					<b>4</b> _0,000
39								
40	TOTAL							
41	GALLONS	158,539	240,583	262,119	209,616	152,833	93,019	1,116,708
42	THERMS	145,066	220,138	239,844	191,803	139,845	85,115	1,021,811
43	COST	\$290,744	\$436,219	\$465,228	\$371,178	\$266,374	\$158,517	\$1,988,260
44								
45	COST PER GALLON	\$1.8339	\$1.8132	\$1.7749	\$1.7708	\$1.7429	\$1.7041	\$1.7805

#### PROPANE PURCHASE STABILIZATION PROGRAM WINTER PERIOD 2011 - 2012

Line								
No.								
1	Delivery			Pre-Pu	urchases (Gall	ons)		
2	Month	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Total
3	Nov-11	18,000	13,500	13,500	18,000	13,500	13,500	90,000
4	Dec-11	28,000	21,000	21,000	28,000	21,000	21,000	140,000
5	Jan-12	32,000	24,000	24,000	32,000	24,000	24,000	160,000
6	Feb-12	28,000	21,000	21,000	28,000	21,000	21,000	140,000
7	Mar-12	22,000	16,500	16,500	22,000	16,500	16,500	110,000
8	Apr-12	12,000	9,000	9,000	12,000	9,000	9,000	60,000
9	Total	140,000	105,000	105,000	140,000	105,000	105,000	700,000
10	Monthly %	20.0%	15.0%	15.0%	20.0%	15.0%	15.0%	
11 12 13								Weighted Avg
14 15 16 17	Delivery Price per Gallon <sup>(1)</sup> Delivery Price per Therm	\$1.7866	\$1.7549	\$1.8375	\$1.7767	\$1.7782	\$1.8442	Contract Price \$1.7949 \$1.9616

(1) Inclusive of broker fee, pipeline fee, PERC fee, standard trucking charge, and hedge premium charge.

#### PROPANE SPOT MARKET PURCHASE COST ANALYSIS WINTER PERIOD 2011 - 2012

		(1)		(2) Broker		(3)		(4) Pipeline		(5) PERC		(6) Cost		(7) Trucking		(8)		(9)
		Mt. Belvieu	1	Fee		Subtotal		Fee <sup>2</sup>		Fee		@ Selkirk		to Keene	<u> </u>	\$ per Gal.		\$ per Therm
1	NOV	1.5304	+	0.0100	=	1.5404	+	0.1203	+	0.0040	=	1.6647	+	0.0745	=	1.7392	=	1.9007
2	DEC	1.5304	+	0.0100	=	1.5404	+	0.1203	+	0.0040	=	1.6647	+	0.0745	=	1.7392	=	1.9007
3	JAN	1.5347	+	0.0100	=	1.5447	+	0.1203	+	0.0040	=	1.6690	+	0.0745	=	1.7435	=	1.9054
4	FEB	1.5134	+	0.0100	=	1.5234	+	0.1203	+	0.0040	=	1.6477	+	0.0745	=	1.7222	=	1.8822
5	MAR	1.4006	+	0.0100	=	1.4106	+	0.1203	+	0.0040	=	1.5349	+	0.0745	=	1.6094	=	1.7589
6	APR	1.3304	+	0.0100	=	1.3404	+	0.1203	+	0.0040	=	1.4647	+	0.0745	=	1.5392	=	1.6822

1. Propane futures market quotations (http://quotes.ino.com/exchanges/?r=CLRP\_1R) on 10/14/11. See Appendix 1.

2. TE Products Pipeline Co., FERC tariff 54.9.0, effective 9/28/11 (www.enterpriseproducts.com/customers/tariffs.shtm). See Appendix 2A & 2B.

3. Northern Gas Transport trucking rate including diesel fuel surcharge. See Appendix 3A & 3B.

# PROPANE INVENTORY & WEIGHTED AVERAGE COST OF GAS CALCULATION WINTER PERIOD 2011 - 2012

LINE NO								
			<b>a</b> .	<u>Ra</u>				
1 2	August 2011 (Actual)	Therms	<u>Cost</u>	Therm	<u>Gal.</u>			
2	Beginning Balance	27,581	\$53,790	\$1.9502	\$1.7845			
4	Purchases Received	68,193	\$133,199	\$1.9533	\$1.7873			
5	Total Available	95,774	\$186,989	\$1.9524	\$1.7865			
6	Less Sendout	45,812	\$89,444	\$1.9524	\$1.7865			
7	Ending Balance	49,962	\$97,545	\$1.9524	\$1.7865			
8	5							
9				Ra	ite			
10	September 2011 (Actual)	Therms	Cost	Therm	Gal.			
11								
12	Beginning Balance	49,962	\$97,545	\$1.9524	\$1.7865			
13	Purchases Received	85,313	\$173,049	\$2.0284	\$1.8560			
14	Total Available	135,275	\$270,594	\$2.0003	\$1.8303			
15	Less Sendout	46,717	\$93,450	\$2.0003	\$1.8303			
16	Ending Balance	88,557	\$177,144	\$2.0003	\$1.8303			
17 18				Ra	to			
19	October 2011 (Estimated)	Therms	Cost	Therm	Gal.			
20		memo	0000	monn	<u>oui.</u>			
21	Beginning Balance	88,557	\$177,144	\$2.0003	\$1.8303			
22	Purchases Received	96,504	\$191,001	\$1.9792	\$1.8110			
23	Total Available	185,061	\$368,145	\$1.9893	\$1.8203			
24	Less Sendout	86,504	\$172,084	\$1.9893	\$1.8203			
25	Ending Balance	98,557	\$196,061	\$1.9893	\$1.8203			
26								
27				<u>Ra</u>				
28	November 2011 (Forecasted)	Therms	<u>Cost</u>	Therm	<u>Gal.</u>			
29 30	Paginning Palanas	98,557	\$106 061	\$1.9893	¢1 0000			
30	Beginning Balance Purchases Received	98,557 145,066	\$196,061 \$290,744	\$1.9893 \$2.0042	\$1.8203 \$1.8339			
32	Total Available	243,623	\$290,744 \$486,805	\$2.0042 \$1.9982	\$1.8284			
33	Less Sendout	138,661	\$277,071	\$1.9982	\$1.8284		138,661	\$277,071
34	Ending Balance	104,962	\$209,734	\$1.9982	\$1.8284		100,001	<i><b>Q</b>211,011</i>
35		,		•	• · · · • • · ·			
36				Ra	te			
37	December 2011 (Forecasted)	Therms	Cost	Therm	Gal.			
38								
39	Beginning Balance	104,962	\$209,734	\$1.9982	\$1.8284			
40	Purchases Received	220,138	\$436,219	\$1.9816	\$1.8132			
41	Total Available	325,100	\$645,953	\$1.9869	\$1.8181		000 700	\$444.0 <b>7</b> 0
42	Less Sendout	223,798	\$444,672	\$1.9869	\$1.8181		223,798	\$444,672
43 44	Ending Balance	101,302	\$201,281	\$1.9869	\$1.8181			
45				Ra	ite			
46	January 2012 (Forecasted)	Therms	Cost	Therm	Gal.			
47								
48	Beginning Balance	101,302	\$201,281	\$1.9869	\$1.8181			
49	Purchases Received	239,844	\$465,228	\$1.9397	\$1.7749			
50	Total Available	341,146	\$666,509	\$1.9537	\$1.7877			
51	Less Sendout	244,419	\$477,530	\$1.9537	\$1.7877		244,419	\$477,530
52	Ending Balance	96,727	\$188,979	\$1.9537	\$1.7877			
53 54				Ra	to			
55	February 2012 (Forecasted)	Therms	Cost	Therm	<u>Gal.</u>			
56	· obidaly 2012 (! olocablod)		0000	<u></u>	<u></u>			
57	Beginning Balance	96,727	\$188,979	\$1.9537	\$1.7877			
58	Purchases Received	191,803	\$371,178	\$1.9352	\$1.7708			
59	Total Available	288,530	\$560,157	\$1.9414	\$1.7764			
60	Less Sendout	207,358	\$402,568	\$1.9414	\$1.7764		207,358	\$402,568
61	Ending Balance	81,172	\$157,589	\$1.9414	\$1.7764			
62				_				
63	Marsh 0040 (East and all)	<b>T</b> 1	0	<u>Ra</u>				
64 65	March 2012 (Forecasted)	Therms	<u>Cost</u>	Therm	<u>Gal.</u>			
66	Beginning Balance	81,172	\$157,589	\$1.9414	\$1.7764			
67	Purchases Received	139,845	\$266,374	\$1.9048	\$1.7429			
68	Total Available	221,017	\$423,963	\$1.9182	\$1.7552			
69	Less Sendout	173,701	\$333,199	\$1.9182	\$1.7552		173,701	\$333,199
70	Ending Balance	47,316	\$90,764	\$1.9182	\$1.7552			÷==5,.00
71	-							
72				Ra				
73	April 2012 (Forecasted)	Therms	<u>Cost</u>	Therm	<u>Gal.</u>			
74	Decision D. J	(= 0 : -	<b>6</b> 00	<b>64 64 -</b> -	64 <b></b> -			
75	Beginning Balance	47,316	\$90,764	\$1.9182	\$1.7552			
76 77	Purchases Received	85,115	\$158,517 \$240,281	\$1.8624	\$1.7041 \$1.7224			
77 78	Total Available Less Sendout	132,431 106,160	\$249,281 \$199,829	\$1.8823 \$1.8823	\$1.7224 \$1.7224		106,160	\$199,829
78	Ending Balance	26,271	\$49,452	\$1.8824	\$1.7224 \$1.7224		100,100	ψ133,023
80		-0,211	ψ.0,-102	¢502-f	Ψ··· <i>L</i> L-f			
81	AV	ERAGE WIN	TER RATE - S	SENDOUT		\$1.9513	1,094,097	\$2,134,869

#### PRIOR PERIOD (OVER)/UNDER COLLECTION WINTER PERIOD 2010 - 2011

	PRIOR	<u>NOV-10</u>	DEC-10	<u>JAN-11</u>	FEB-11	<u>MAR-11</u>	<u>APR-11</u>	TOTAL
1 SALES (therms)		81,134	130,282	223,075	229,141	193,973	165,539	1,023,144
2 COG RATE PER TARIFF		\$1.6356	\$1.6356	\$1.7608	\$1.8437	\$1.8437	\$2.0445	
3 TOTAL REVENUES		\$132,703	\$213,090	\$392,791	\$422,467	\$357,627	\$338,445	\$1,857,123
4 COMPANY USE		4,506	6,598	7,342	6,299	5,335	3,415	33,495
5 HEATING DEGREE DAYS (Concord)		788	1,187	1,442	1,222	1,011	563	6,213
6 TOTAL SENDOUT (therms)		134,139	219,144	249,296	213,271	172,727	99,951	1,088,529
7 COST PER THERM		\$1.7198	\$1.7483	\$1.7814	\$1.7835	\$1.7650	\$1.7179	\$1.7591
8 TOTAL COSTS		\$230,692	\$383,119	\$444,093	\$380,378	\$304,857	. ,	
9 ACTUAL (OVER)/UNDER COLLECTION		\$97,989	\$170,030	\$51,302	(\$42,089)	(\$52,770)	(\$166,739)	\$57,723
10 INTEREST AMOUNT		\$59	\$422	\$723	\$737	\$610	\$315	\$2,865
11 FINAL (OVER)/UNDER COLLECTION	(\$27,374)	\$70,674	\$241,125	\$293,150	\$251,798	\$199,638	\$33,215	

#### INTEREST CALCULATION WINTER PERIOD 2011 - 2012

LINE NO.	MONTH	(1) BEG. OF MONTH BALANCE	(2) (OVER) UNDER COLLECT	(3) REFUNDS	(4) END OF MONTH BALANCE (COL.1+2+3)	(5) AVERAGE BALANCE COL. (COL. [1+4]/2)	(6) ANNUAL INTEREST RATE	(7) INTEREST AMOUNT	(8) MONTH END BAL. WITH INTEREST (COL. 4+7)
					(002.11.2.10)	(002.[],2)			(002: 111)
1	MAY 2011	\$33,215	\$0	\$0	\$33,215	\$33,215	3.25%	\$90	\$33,305
2	JUN	33,305	0	0	33,305	33,305	3.25%	90	33,395
3	JUL	33,395	0	0	33,395	33,395	3.25%	90	33,485
4	AUG	33,485	0	0	33,485	33,485	3.25%	91	33,576
5	SEP	33,576	0	0	33,576	33,576	3.25%	91	33,667
6	OCT	33,667	0	0	33,667	33,667	3.25%	91	33,758
7	NOV	33,758	99,801	0	133,559	83,659	3.25%	227	133,786
8	DEC	133,786	159,886	0	293,672	213,729	3.25%	579	294,251
9	JAN 2012	294,251	(1,213)	0	293,038	293,645	3.25%	795	293,833
10	FEB	293,833	(72,570)	0	221,263	257,548	3.25%	698	221,961
11	MAR	221,961	(68,057)	0	153,904	187,933	3.25%	509	154,413
12	APR	154,413	(154,622)	0	(209)	77,102	3.25%	209	0
13 14								\$3,560	
15							:	\$0,000	=
16									
17		DD BEG. BALAI		ST @ NOVE	MBER 1 2011	_			
18		RIOD BEG. BAL			, -		- OCT 2011		
19							0012011		
20									
21	=	COL. 1, LINE 1	1	+	COL. 7, LINE	S 1 TO 6			
22			•	-					
23	=	33,215		+	543	=	33,758	@ NOVEMB (TRANSFEF	ER 1, 2011 R TO SCHEDULE B,

							e Gas Corporatio						
	T		1			Weather Normaliz	ation - Firm Sene	dout		1	1	1	
Period	Actual Firm Sendout	Base Use	Heat Use	Actual Calendar Month Degree Days	Normal Calendar Month Degree Days	Colder (Warmer) Than Normal	Actual Unit Heat Load Therm/DD	Weather Adjustment	Normal Heat Load	Normalized Firm Sendout	Actual Company Use	Unaccounted For 2.92%	Total Firm Sendout
Fellou	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)
			(1) - (2)			(4) - (5)	(3) / (4)	(6) X (7)	(3) + (8)	(1) - (3) + (9)		(10 - 11) * 2.92%	(10) - (11) +(12)
Nov-10	134,139	40,138	94,001	788	794	(6)	119.29	716	94,717	134,855	4,506	3,806	134,155
Dec-10	219,144	40,138	179,005	1,187	1,177	10	150.80	(1,508)	177,497	217,636	6,598	6,162	217,200
Jan-11	249,296	40,138	209,158	1,442	1,362	80	145.05	(11,604)	197,554	237,693	7,342	6,726	237,077
Feb-11	213,271	40,138	173,133	1,222	1,140	82	141.68	(11,618)	161,515	201,653	6,299	5,704	201,059
Mar-11	172,727	40,138	132,589	1,011	982	29	131.15	(3,803)	128,786	168,924	5,335	4,777	168,366
Apr-11	99,951	40,138	59,813	563	594	(31)	106.24	3,293	63,107	103,245	3,415	2,915	102,745
Total	1,088,529	240,829	847,700	6,213	6,049	164		(24,524)	823,176	1,064,005	33,495	30,091	1,060,602

				Weathe	New Hampshire r Normalization -	Gas Corporation Sales Rate Re	n esidential				
Period	Billing Cycle Customers	Billing Cycle Sales	Base Load	Heating Load	Billing Cycle Monthly Actual Degree Days	Billing Cycle Monthly Normal Degree Days	Colder (Warmer) Than Normal	Actual Unit Heat Load Therm/DD	Weather Adjustment	Normal Heat Load	Normal Firm Billing Cycle Therms
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
				(1) - (3)			(4) - (5)	(3) / (4)	(6) X (7)	(3) + (8)	(1) - (3) + (9)
Nov-10	800	19,836	6,658	13,178	565	568	(3)	23.32	70	13,248	19,906
Dec-10	808	32,194	6,658	25,536	846	850	(4)	30.18	121	25,657	32,315
Jan-11	815	53,060	6,658	46,402	1,240	1,216	24	37.42	(898)	45,504	52,162
Feb-11	809	55,869	6,658	49,211	1,398	1,317	81	35.20	(2,851)	46,360	53,018
Mar-11	813	45,071	6,658	38,413	1,184	1,112	72	32.44	(2,336)	36,077	42,735
Apr-11	809	39,512	6,658	32,854	938	918	20	35.03	(701)	32,153	38,811
Total		245,542	39,948	205,594	6,171	5,981	190	34.71	(6,595)	198,999	238,947

	New Hampshire Gas Corporation Weather Normalization - Sales Rate Commercial													
Period	Billing Cycle Customers	Billing Cycle Sales	Base Load	Heating Load	Billing Cycle Monthly Actual Degree Days	Billing Cycle Monthly Normal Degree Days	Colder (Warmer) Than Normal	Actual Unit Heat Load Therm/DD	Weather Adjustment	Normal Heat Load	Normal Firm Billing Cycle Therms			
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)			
				(1) - (3)			(4) - (5)	(3) / (4)	(6) X (7)	(3) + (8)	(1) - (3) + (9)			
Nov-10	347	61,298	29,286	32,012	556	559	(3)	57.58	173	32,185	61,471			
Dec-10	358	98,088	29,286	68,802	833	837	(4)	82.60	330	69,132	98,418			
Jan-11	364	170,015	29,286	140,729	1,228	1,207	21	114.60	(2,407)	138,322	167,608			
Feb-11	367	173,272	29,286	143,986	1,409	1,329	80	102.19	(8,175)	135,811	165,097			
Mar-11	371	148,902	29,286	119,616	1,190	1,116	74	100.52	(7,438)	112,178	141,464			
Apr-11	367	126,027	29,286	96,741	956	935	21	101.19	(2,125)	94,616	123,902			
Total		777,602	175,716	601,886	6,172	5,983	189	103.93	(19,642)	582,244	757,960			

Total Winter Sea	ason Normal Sales
November	81,377
December	130,733
January	219,770
February	218,115
March	184,199
April	162,713
Total	996,907

#### New Hampshire Gas Corporation Typical Residential Heating Bill - Fixed Price Option Program Forecasted 2011-2012 Winter Period vs. Actual 2010-2011 Winter Period

2         2         2000 Https EMDED 642011         No-10         Jan-10         Jan-10         Apr-11         Nov-Ap         Map-10         Jun-10         Jul-10         Jul-11         Jul-11         Jul-11         Jul-11         Jul-11         Jul-11         Jul-11         Jul-11         J	1								Winter							Summer	Total
B         Cutome Charge         Vinite         Summer         SB         SD         SB         SD         SD <td>2</td> <td>12 MONTHS ENDED 04/2011</td> <td>Nov-10</td> <td>Dec-10</td> <td>Jan-11</td> <td>Feb-11</td> <td>Mar-11</td> <td>Apr-11</td> <td></td> <td>May-10</td> <td>Jun-10</td> <td>Jul-10</td> <td>Aug-10</td> <td>Sep-10</td> <td>Oct-10</td> <td></td> <td></td>	2	12 MONTHS ENDED 04/2011	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11		May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10		
0         Derby Chargin         Winter         Site At         Site At <th< td=""><td>-</td><td>31 G ()</td><td>109</td><td>150</td><td>187</td><td>188</td><td>166</td><td>132</td><td>932</td><td>90</td><td>55</td><td>30</td><td>30</td><td>42</td><td>71</td><td>318</td><td>1,250</td></th<>	-	31 G ()	109	150	187	188	166	132	932	90	55	30	30	42	71	318	1,250
Prim         Prim <th< td=""><td></td><td>•</td><td>\$8.60</td><td>\$8.60</td><td>\$8.60</td><td>\$8.60</td><td>\$8.60</td><td>\$8.60</td><td>\$51.60</td><td>\$8.20</td><td>\$8.20</td><td>\$8.20</td><td>\$8.20</td><td>\$8.20</td><td>\$8.20</td><td>\$49.20</td><td>\$100.80</td></th<>		•	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$51.60	\$8.20	\$8.20	\$8.20	\$8.20	\$8.20	\$8.20	\$49.20	\$100.80
8         Next 120 mems 0 \$30,028 \$30,881         \$22,818         \$82,200         \$30,00 <td>-</td> <td></td> <td>\$88.86</td> <td>\$88.86</td> <td>\$88.86</td> <td>\$88.86</td> <td>\$88.86</td> <td>\$88.86</td> <td>\$533.16</td> <td>\$85 55</td> <td>\$58.82</td> <td>\$32.08</td> <td>\$32.08</td> <td>\$44 91</td> <td>\$75.93</td> <td>\$329 37</td> <td>\$862.53</td>	-		\$88.86	\$88.86	\$88.86	\$88.86	\$88.86	\$88.86	\$533.16	\$85 55	\$58.82	\$32.08	\$32.08	\$44 91	\$75.93	\$329 37	\$862.53
10       ass Delivery Revenue Total       \$123.64       \$160.66       \$194.36       \$175.10       \$14.44       \$992.8       \$102.36       \$67.02       \$40.28       \$40.28       \$53.11       \$44.13       \$337.16       \$1,830.01         11       Rate Case Surcharge Total       \$00.000       \$00.000       \$0.0001       \$0.0011       \$0.0011       \$0.0011       \$0.0011       \$0.0011       \$0.0011       \$0.0011       \$0.0011       \$0.0011       \$0.0011       \$0.0011       \$0.0011       \$0.0011       \$0.0011									-								
11       Rate Case Surcharge       50.000       50.0	9	Over 200 therms @ \$0.7532 \$0.7118	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
12       Rate Case Surcharge Total       50.00       \$0.	10	Base Delivery Revenue Total	\$123.64	\$160.66	\$194.06	\$194.96	\$175.10	\$144.41	\$992.83	\$102.36	\$67.02	\$40.28	\$40.28	\$53.11	\$84.13	\$387.18	\$1,380.01
1       COG Rates (Non-PC) rate; FPO was not offered)       S1:6356       S1:6357       S1:6357       S1:6357       S1:6357       S1:6357       S1:6357       S1:6357       S1:6357       S1:6356       S1:6357       S1:6356       S1:6356       S1:63	11	Rate Case Surcharge	\$0.0000					\$0.0000							\$0.0851		
14       Cost of Qas Total       \$178.28       \$245.34       \$329.27       \$346.62       \$300.05       \$2289.87       \$16.75.43       \$161.16       \$92.38       \$46.33       \$46.33       \$68.47       \$129.84       \$\$3245.51         Total Bill       \$302       \$406       \$523       \$542       \$441       \$2,668       \$261       \$164       \$59       \$89       \$125       \$220       \$949       \$53.617         16       12 MONTHS ENDED 042012       Nov-11       Dec.11       Jan-12       Feb-12       Feb-12       Mar-12       Nov-Arr       May-11       Jun-11       Jul-11       Aug-11       Sep-11       Oct.11       May-Oct.       Nov-Ct.         18       Readential Heating       \$30.0       \$50.00 <t< td=""><td>12</td><td>Rate Case Surcharge Total</td><td>\$0.00</td><td>\$0.00</td><td>\$0.00</td><td>\$0.00</td><td>\$0.00</td><td>\$0.00</td><td>\$0.00</td><td>\$7.66</td><td>\$4.68</td><td>\$2.55</td><td>\$2.55</td><td>\$3.57</td><td>\$6.04</td><td>\$27.05</td><td>\$27.05</td></t<>	12	Rate Case Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.66	\$4.68	\$2.55	\$2.55	\$3.57	\$6.04	\$27.05	\$27.05
Image: constraint of the state of	13																
Image: state         Nov-11         Dec-11         Jan-12         Feb-12         Mar-12         Nov-Apr         May-11         Jun-11         Jul-11         Aug-11         Sep-11         Oct-11         May-Oct         Nov-Oct.           18         Typical Usage - therms (1)         109         150         187         188         166         132         932         90         55         30         30         42         71         318         1.250           20         Customer Charge         Signotial Heating         Summer         Signotial Signotial Heating         Signotial Heating <t< td=""><td>14</td><td>Cost of Gas Total</td><td>\$178.28</td><td>\$245.34</td><td>\$329.27</td><td>\$346.62</td><td>\$306.05</td><td>\$269.87</td><td>\$1,675.43</td><td>\$151.16</td><td>\$92.38</td><td>\$46.33</td><td>\$46.33</td><td>\$68.47</td><td>\$129.84</td><td>\$534.51</td><td>\$2,209.94</td></t<>	14	Cost of Gas Total	\$178.28	\$245.34	\$329.27	\$346.62	\$306.05	\$269.87	\$1,675.43	\$151.16	\$92.38	\$46.33	\$46.33	\$68.47	\$129.84	\$534.51	\$2,209.94
17       12 MONTHS ENDED 04/2012       Nov-11       Dec-11       Jan-12       Feb-12       Mar-12       May-11       Jun-11       Jul-11       Aug-11       Sep-11       Oct-11       May-Oct       Nov-Oct         18       Typical Usage - therms (1)       109       150       187       188       166       132       932       90       55       30       30       42       71       318       1,250         0       Customer Charge       Summary       S	15	Total Bill	\$302	\$406	\$523	\$542	\$481	\$414	\$2,668	\$261	\$164	\$89	\$89	\$125	\$220	\$949	\$3,617
17       12 MONTHS ENDED 04/2012       Nov-11       Dec-11       Jan-12       Feb-12       Mar-12       May-11       Jun-11       Jul-11       Aug-11       Sep-11       Oct-11       May-Oct       Nov-Oct         18       Typical Usage - therms (1)       109       150       187       188       166       132       932       90       55       30       30       42       71       318       1,250         0       Customer Charge       Summary       S																-	
19       Residential Heating       19       Residential Heating       19         20       Customer Charge       S9.00       \$9.00       \$9.00       \$9.00       \$9.00       \$9.00       \$8.60       \$8.000       \$8.00       \$8.00		12 MONTHS ENDED 04/2012	Nov-11	Dec-11	Jan-12	Feb-12	Feb-12	Mar-12		May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11		
21       Delivery Charge:       Winter       Summer       Summer<			109	150	187	188	166	132	932	90	55	30	30	42	71	318	1,250
22       First 80 therms @ \$1.1522       \$1.1108       \$92.18       \$90.00       \$0.000       \$0.000       \$0.000       \$0.000       \$0.000       \$0.000       \$0.000       \$0.000       \$0.000       \$0.000       \$0.000			\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$54.00	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$51.60	\$105.60
24         Over 200 therms @ \$0.7946         \$0.7932         \$0.000         \$0.000			\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$553.08	\$88.86	\$61.09	\$33.32	\$33.32	\$46.65	\$78.87	\$342.11	\$895.19
And the set of the se																	
26       Seasonal Base Delivery Difference from previous year       \$15.56       \$56.58         27       Seasonal Percent Change from previous year       \$0.000       \$0.000       \$0.000       <	24	Over 200 therms @ \$0.7946 \$0.7532	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
27       Seasonal Percent Change from previous year       \$0.0000       \$0.000 <t< td=""><td>25</td><td></td><td>\$128.56</td><td>\$167.27</td><td>\$202.21</td><td>\$203.15</td><td>\$182.38</td><td>\$150.28</td><td>\$1,033.85</td><td>\$106.49</td><td>\$69.69</td><td>\$41.92</td><td>\$41.92</td><td>\$55.25</td><td>\$87.47</td><td>\$402.74</td><td>\$1,436.59</td></t<>	25		\$128.56	\$167.27	\$202.21	\$203.15	\$182.38	\$150.28	\$1,033.85	\$106.49	\$69.69	\$41.92	\$41.92	\$55.25	\$87.47	\$402.74	\$1,436.59
28       Rate Case Surcharge       \$0.000       \$0.0																	
29       Rate Case Surcharge Total       \$0.00       \$0.	27	Seasonal Percent Change from previous year							4.1%							4.0%	4.1%
30       COG Rates       \$2.2357		0															
31       Cost of Gas Total       \$243.69       \$335.36       \$418.08       \$420.31       \$371.13       \$295.11       \$2,083.68       \$175.44       \$107.21       \$65.84       \$67.35       \$94.29       \$159.39       \$669.52       \$2,753.20         32       Seasonal COG Difference from previous year       \$335.36       \$418.08       \$420.31       \$371.13       \$295.11       \$2,083.68       \$1175.44       \$107.21       \$65.84       \$67.35       \$94.29       \$135.01       \$543.26         33       Seasonal Percent Change from previous year       \$372       \$503       \$620       \$623       \$554       \$445       \$3,118       \$282       \$177       \$108       \$109       \$12,072       \$4,190         34       Total Bill       \$372       \$503       \$620       \$623       \$554       \$445       \$3,118       \$282       \$177       \$108       \$109       \$12,072       \$4,190         35       Seasonal Total Bill Difference from previous year       \$449,27       \$449,27       \$12,3.0%       \$12,8%       \$12,3.0%       \$15,8%         37       Seasonal Percent Change from previous year       \$16,8%       \$1,6%       \$1,6%       \$1,6%       \$1,6%       \$1,6%	29	Rate Case Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
31       Cost of Gas Total       \$243.69       \$335.36       \$418.08       \$420.31       \$371.13       \$295.11       \$2,083.68       \$175.44       \$107.21       \$65.84       \$67.35       \$94.29       \$159.39       \$669.52       \$2,753.20         32       Seasonal COG Difference from previous year       \$335.36       \$418.08       \$420.31       \$371.13       \$295.11       \$2,083.68       \$1175.44       \$107.21       \$65.84       \$67.35       \$94.29       \$159.39       \$669.52       \$2,753.20         32       Seasonal COG Difference from previous year       \$335.36       \$418.08       \$420.31       \$371.13       \$295.11       \$2,083.68       \$1175.44       \$107.21       \$65.84       \$67.35       \$94.29       \$135.01       \$543.26         33       Seasonal Percent Change from previous year       \$372       \$503       \$6620       \$623       \$554       \$445       \$3,118       \$282       \$177       \$108       \$109       \$12.52       \$4,190         34       Total Bill       \$372       \$503       \$6620       \$623       \$554       \$445       \$3,118       \$282       \$177       \$108       \$109       \$12.52       \$5,72.79         35       Seasonal Total Bill Difference from previous year       \$16.8% <td>30</td> <td>COG Rates</td> <td>\$2.2357</td> <td>\$2.2357</td> <td>\$2.2357</td> <td>\$2.2357</td> <td>\$2.2357</td> <td>\$2.2357</td> <td>\$2.2357</td> <td>\$1.9493</td> <td>\$1.9493</td> <td>\$2.1945</td> <td>\$2.2449</td> <td>\$2.2449</td> <td>\$2.2449</td> <td>\$2.1054</td> <td></td>	30	COG Rates	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$1.9493	\$1.9493	\$2.1945	\$2.2449	\$2.2449	\$2.2449	\$2.1054	
33       Seasonal Percent Change from previous year       24.4%       24.4%       25.3%       24.6%         34       Total Bill       \$372       \$503       \$620       \$623       \$554       \$445       \$3,118       \$282       \$177       \$108       \$109       \$107       \$4,190         35       Seasonal Total Bill Difference from previous year       \$449.27       \$449.27       \$572.79         36       Seasonal Percent Change from previous year       16.8%       15.8%       13.0%       15.8%         37       Seasonal Percent Change resulting from Base Rates       1.5%       1.5%       1.6%       1.6%									\$2,083.68							\$669.52	
34       Total Bill       \$372       \$503       \$620       \$623       \$554       \$445       \$3,118       \$282       \$177       \$108       \$109       \$150       \$247       \$1,072       \$4,190         35       Seasonal Total Bill Difference from previous year       \$449.27       \$449.27       \$449.27       \$23.52       \$572.79         36       Seasonal Percent Change from previous year       \$16.8%       \$16.8%       \$13.0%       \$15.8%         37       Seasonal Percent Change resulting from Base Rates       1.5%       1.5%       1.6%       1.6%																	
35       Seasonal Total Bill Difference from previous year       \$123.52       \$572.79         36       Seasonal Percent Change from previous year       16.8%       13.0%       15.8%         37       Seasonal Percent Change resulting from Base Rates       1.5%       1.6%       1.6%	33	Seasonal Percent Change from previous year							24.4%							25.3%	24.6%
36         Seasonal Percent Change from previous year         16.8%           37         Seasonal Percent Change resulting from Base Rates         1.5%			\$372	\$503	\$620	\$623	\$554	\$445		\$282	\$177	\$108	\$109	\$150	\$247		
37         Seasonal Percent Change resulting from Base Rates         1.6%         1.6%																	•
		Seasonal Percent Change resulting from Base Rates Seasonal Percent Change resulting from COG							1.5% 15.3%							1.6% 14.2%	1.6% 15.0%

(1) Residential Heating Typical Usage: Single family detached home using gas for heat, hot water and cooking.

#### New Hampshire Gas Corporation Typical Residential Heating Bill - Non-Fixed Price Option Program Forecasted 2011-2012 Winter Period vs. Actual 2010-2011 Winter Period

1 2	12 MONTHS ENDED 04/2011	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11	Winter Nov-Apr	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Summer May-Oct	Total Nov-Oct
3 4	Typical Usage - therms (1) Residential Heating	109	150	187	188	166	132	932	90	55	30	30	42	71	318	1,250
5 6	Customer Charge Delivery Charge: <u>Winter Summer</u>	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$51.60	\$8.20	\$8.20	\$8.20	\$8.20	\$8.20	\$8.20	\$49.20	\$100.80
7	First 80 therms @ \$1.1108 \$1.0694	\$88.86	\$88.86	\$88.86	\$88.86	\$88.86	\$88.86	\$533.16	\$85.55	\$58.82	\$32.08	\$32.08	\$44.91	\$75.93	\$329.37	\$862.53
8	Next 120 therms @ \$0.9028 \$0.8614	\$26.18	\$63.20	\$96.60	\$97.50	\$77.64	\$46.95	\$408.07	\$8.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.61	\$416.68
9	Over 200 therms @ \$0.7532 \$0.7118	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
10	Base Delivery Revenue Total	\$123.64	\$160.66	\$194.06	\$194.96	\$175.10	\$144.41	\$992.83	\$102.36	\$67.02	\$40.28	\$40.28	\$53.11	\$84.13	\$387.18	\$1,380.01
11	Rate Case Surcharge	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		\$0.0851	\$0.0851	\$0.0851	\$0.0851	\$0.0851	\$0.0851		
12	Rate Case Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.66	\$4.68	\$2.55	\$2.55	\$3.57	\$6.04	\$27.05	\$27.05
13	COG Rates	\$1.6356	\$1.6356	\$1.7608	\$1.8437	\$1.8437	\$2.0445	\$1.7977	\$1.6796	\$1.6796	\$1.5444	\$1.5444	\$1.6303	\$1.8287	\$1.6808	
14	Cost of Gas Total	\$178.28	\$245.34	\$329.27	\$346.62	\$306.05	\$269.87	\$1,675.43	\$151.16	\$92.38	\$46.33	\$46.33	\$68.47	\$129.84	\$534.51	\$2,209.94
15	Total Bill	\$302	\$406	\$523	\$542	\$481	\$414	\$2,668	\$261	\$164	\$89	\$89	\$125	\$220	\$949	\$3,617
10		ψυυz	<b> </b>	<i>4020</i>	ψu+z	<b>\$</b>	¥117	<i>\</i> <b>2</b> ,000	<i>\</i> 201	<b>WIGH</b>	ψ <del>υυ</del>	400	<i><b></b><i>ψ</i>.20</i>	ΨLLU	<b>4040</b>	<i><b>Q</b></i> <b>0</b> ,011
16			<b>D</b> 44	1 10	E   40	E 1 40		Winter					o	0.144	Summer	Total
17	12 MONTHS ENDED 04/2012	Nov-11	Dec-11	Jan-12	Feb-12	Feb-12	Mar-12	Nov-Apr	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	May-Oct	Nov-Oct
18 19	Typical Usage - therms (1) Residential Heating	109	150	187	188	166	132	932	90	55	30	30	42	71	318	1,250
20 21	Customer Charge Delivery Charge: <u>Winter Summer</u>	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$54.00	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$51.60	\$105.60
22	First 80 therms @ \$1.1522 \$1.1108	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$553.08	\$88.86	\$61.09	\$33.32	\$33.32	\$46.65	\$78.87	\$342.11	\$895.19
23	Next 120 therms @ \$0.9442 \$0.9028	\$27.38	\$66.09	\$101.03	\$101.97	\$81.20	\$49.10	\$426.77	\$9.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.03	\$435.80
24	Over 200 therms @ \$0.7946 \$0.7532	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
25	Base Delivery Revenue Total	\$128.56	\$167.27	\$202.21	\$203.15	\$182.38	\$150.28	\$1,033.85	\$106.49	\$69.69	\$41.92	\$41.92	\$55.25	\$87.47	\$402.74	\$1,436.59
26	Seasonal Base Delivery Difference from previous year							\$41.02							\$15.56	\$56.58
27	Seasonal Percent Change from previous year							4.1%							4.0%	4.1%
28	Rate Case Surcharge	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		
29	Rate Case Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
30	COG Rates	\$2.1678	\$2.1678	\$2.1678	\$2.1678	\$2.1678	\$2.1678	\$2.1678	\$1.9493	\$1.9493	\$2.1945	\$2.2449	\$2.2449	\$2.2449	\$2.1054	
30	Cost of Gas Total	\$2.1078 \$236.29	\$325.17	\$405.38	\$407.55	\$359.85	\$286.15	\$2,020.39	\$1.9493 \$175.44	\$107.21	\$65.84	\$67.35	\$94.29	\$159.39	\$2.1054 \$669.52	\$2,689.91
32	Seasonal COG Difference from previous year							\$344.96							\$135.01	\$479.97
33	Seasonal Percent Change from previous year							20.6%							25.3%	21.7%
34	Total Bill	\$365	\$492	\$608	\$611	\$542	\$436	\$3,054	\$282	\$177	\$108	\$109	\$150	\$247	\$1,072	\$4,127
35	Seasonal Total Bill Difference from previous year	2000	÷	2000	<i>-</i> ••••	•-	÷	\$385.98	¥	<i>~</i> ···	<i></i>	÷	÷	* <b>-</b> ··	\$123.52	\$509.50
36	Seasonal Percent Change from previous year							14.5%							13.0%	14.1%
37	Seasonal Percent Change resulting from Base Rates							1.5% 12.9%							1.6% 14.2%	1.6% 13.3%
38	Seasonal Percent Change resulting from COG							12.9%							14.2%	13.3%

(1) Residential Heating Typical Usage: Single family detached home using gas for heat, hot water and cooking.

#### SCHEDULE L-1

#### New Hampshire Gas Corporation Typical Commercial Bill - Fixed Price Option Program Forecasted 2011-2012 Winter Period vs. Actual 2010-2011 Winter Period

A         Typical Usage - herms         193         200         200         200         201         117         81         72         72         89         142         573         2.00           0         Continuer Charge         Winnig         Simmer         517.20	1 2	12 MONTHS ENDED 04/2011	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11	Winter Nov-Apr	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Summer May-Oct	Total Nov-Oct
6         Customer Change         Ying         Statumer         Statumer <thstatumer< th="">         Statumer         <ths< td=""><td></td><td></td><td>193</td><td>269</td><td>298</td><td>262</td><td>234</td><td>171</td><td>1,427</td><td>117</td><td>81</td><td>72</td><td>72</td><td>89</td><td>142</td><td>573</td><td>2,000</td></ths<></thstatumer<>			193	269	298	262	234	171	1,427	117	81	72	72	89	142	573	2,000
7         7         8         51.103         51.004         588.80 <t< td=""><td></td><td>Customer Charge</td><td>\$17.20</td><td>\$17.20</td><td>\$17.20</td><td>\$17.20</td><td>\$17.20</td><td>\$17.20</td><td>\$103.20</td><td>\$16.40</td><td>\$16.40</td><td>\$16.40</td><td>\$16.40</td><td>\$16.40</td><td>\$16.40</td><td>\$98.40</td><td>\$201.60</td></t<>		Customer Charge	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$103.20	\$16.40	\$16.40	\$16.40	\$16.40	\$16.40	\$16.40	\$98.40	\$201.60
0         Over 200 herms@ @ \$0.752 ge \$0.7118         \$0.00         \$50.000         \$50.00		, , , , , , , , , , , , , , , , , , , ,	\$88.86	\$88.86	\$88.86	\$88.86	\$88.86	\$88.86	\$533.16	\$85.55	\$85.55	\$77.00	\$77.00	\$85.55	\$85.55	\$496.20	\$1,029.36
In         Base Delivery Revenue Total         5206.06         \$266.37         \$288.21         \$261.10         \$240.01         \$188.21         \$1,451.95         \$133.82         \$102.81         \$503.40         \$50.45         \$508.40         \$21,40.7           It         Rain Cases Surcharge         \$0.000																	
In         Rate Case Surcharge         S0.000         S0.000 <t< td=""><td>9</td><td>Over 200 therms @ \$0.7532 \$0.7118</td><td>\$0.00</td><td>\$51.97</td><td>\$73.81</td><td>\$46.70</td><td>\$25.61</td><td>\$0.00</td><td>\$198.09</td><td>\$0.00</td><td>\$0.00</td><td>\$0.00</td><td>\$0.00</td><td>\$0.00</td><td>\$0.00</td><td>\$0.00</td><td>\$198.09</td></t<>	9	Over 200 therms @ \$0.7532 \$0.7118	\$0.00	\$51.97	\$73.81	\$46.70	\$25.61	\$0.00	\$198.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.09
12         Rate Case Surcharge Total         \$0.00	10	Base Delivery Revenue Total	\$208.08	\$266.37	\$288.21	\$261.10	\$240.01	\$188.21	\$1,451.98	\$133.82	\$102.81	\$93.40	\$93.40	\$109.70	\$155.36	\$688.49	\$2,140.47
13       COG Rates (Non-PPO rate; FPO was not offered)       \$1:6336       \$1:6	11	Rate Case Surcharge	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		\$0.0851	\$0.0851	\$0.0851	\$0.0851	\$0.0851	\$0.0851		
14       Cost of Gas Total       \$315.67       \$439.98       \$\$24.72       \$448.05       \$431.43       \$3349.61       \$2,544.46       \$196.51       \$136.05       \$111.20       \$111.20       \$145.10       \$259.68       \$399.74       \$3,504.20         15       Total Bill       \$524       \$706       \$813       \$744       \$671       \$538       \$3,996       \$340       \$246       \$211       \$211       \$262       \$427       \$1,697       \$5,693         16       Total Bill       Nov-11       Dec-11       Jan-12       Feb-12       Fab-12       Mar-12       Nov-Apr       May-11       Jun-11       Jul-11       Aug-11       Sep-11       Oct-11       May-Ott       Nov-Ott         18       Commercial       133       269       298       262       234       171       1,427       117       81       72       72       89       142       573       2.000       S0000       \$17.20	12	Rate Case Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.96	\$6.89	\$6.13	\$6.13	\$7.57	\$12.08	\$48.76	\$48.76
Image: constraint of the state of	13	COG Rates (Non-FPO rate; FPO was not offered)	\$1.6356	\$1.6356	\$1.7608	\$1.8437	\$1.8437	\$2.0445	\$1.7831	\$1.6796	\$1.6796	\$1.5444	\$1.5444	\$1.6303	\$1.8287	\$1.6749	
16         12         Nov-11         Dec-11         Jan-12         Feb-12         Mar-12         Nov-Apr         May-11         Jun-11         Jul-11         Aug-11         Sep-11         Oct-11         May-Oct         Nov-Oct           18         Typical Usage - therms         193         269         298         262         234         171         1,427         117         81         72         72         89         142         573         2,000           20         Customer Charge         193         269         298         262         234         171         1,427         117         81         72         72         89         142         573         2,000           20         Customer Charge         1108         \$18.00         \$18.00         \$18.00         \$18.00         \$18.00         \$18.00         \$108.00         \$17.20	14	Cost of Gas Total	\$315.67	\$439.98	\$524.72	\$483.05	\$431.43	\$349.61	\$2,544.46	\$196.51	\$136.05	\$111.20	\$111.20	\$145.10	\$259.68	\$959.74	\$3,504.20
16         12         Nov-11         Dec-11         Jan-12         Feb-12         Mar-12         Nov-Apr         May-11         Jun-11         Jul-11         Aug-11         Sep-11         Oct-11         May-Oct         Nov-Oct           18         Typical Usage - therms         193         269         288         262         234         171         1,427         117         81         72         72         89         142         573         2,000           20         Customer Charge         193         269         288         262         234         171         1,427         117         81         72         72         89         142         573         2,000           20         Customer Charge         1108         S18.00         \$18.00         \$18.00         \$18.00         \$18.00         \$18.00         \$106.09         \$17.20	15	Total Bill	\$524	\$706	\$813	\$744	\$671	\$538	\$3.996	\$340	\$246	\$211	\$211	\$262	\$427	\$1 697	\$5 693
17       12 MONTHS ENDED 04/2012       Nov-11       Dec-11       Jan-12       Feb-12       Mar-12       Nov-Ap       May-11       Jun-11       Jun-11      Jun-11       Jun-11       J	15		<i>4</i> 324	<i>\$</i> 700	4013	<i><b></b></i>	<i>\$</i> 071	<i>\$</i> 550	<i>\$</i> 3,330	\$J <del>4</del> 0	φ <b>2</b> 40	φ <b>2</b>   1	φzττ	<i>\$</i> 202	φ <b>4</b> 21	\$1,037	<i>4</i> 3,033
17       12 MONTHS ENDED 04/2012       Nov-11       Dec-11       Jan-12       Feb-12       Mar-12       Nov-Ar       May-11       Jun-11       Jun-11       Aug-11       Sep-11       Oct-11       May-Oct       Nov-Oct         18       Typical Usage - therms       193       269       298       262       234       171       1,427       117       81       72       72       89       142       573       2,000         0       Customer Charge       Stato       \$18.00       \$18.00       \$18.00       \$18.00       \$18.00       \$18.00       \$17.20       \$10.20       \$10.20																	
18         Typical Usage - therms         193         269         298         262         234         171         1,427         117         81         72         72         89         142         573         2,000           20         Customer Charge         Winter         Sti8.00         \$18.00         \$18.00         \$18.00         \$18.00         \$17.20         \$10.00         \$20.00         \$20.00         \$20.00         \$20.00         \$20.00         \$20.00         \$20.00         \$20.00         \$20.00         \$20.00         \$20.00         \$20.00	16																
19       Commercial       11       Commercial       Stable	17	12 MONTHS ENDED 04/2012	Nov-11	Dec-11	Jan-12	Feb-12	Feb-12	Mar-12	Nov-Apr	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	May-Oct	Nov-Oct
21       Delivery Charge       Winter       Summer         22       First 80 therms @ \$1.1522       \$1.1108       \$92.18       \$90.00       \$0.000       \$0.000       \$0.000       \$0.000       \$0.000       \$0.000			193	269	298	262	234	171	1,427	117	81	72	72	89	142	573	2,000
23       Next 120 therms @ \$0.9442 \$0.9028       \$106.69       \$113.30			\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$108.00	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$103.20	\$211.20
24       Over 200 therms @ \$0.7946       \$0.7936       \$0.00       \$50.00       \$50.00       \$0.000       \$0.000       <																	
Base Delivery Revenue Total       \$216.87       \$278.31       \$301.35       \$272.75       \$250.50       \$196.10       \$1,515.88       \$139.46       \$106.96       \$97.18       \$114.19       \$162.03       \$717.00       \$2,232.82         26       Seasonal Base Delivery Difference from previous year       \$0.000       \$0.000       \$0.0																	
26       Seasonal Base Delivery Difference from previous year       \$63.90       \$63.90       \$28.51       \$92.41         27       Seasonal Percent Change from previous year       \$0.0000       \$0.0000       \$0.0000       \$0.0000       \$0.0000       \$0.0000       \$0.0000       \$0.0000       \$0.0000       \$0.0000       \$0.0000       \$0.0000       \$0.0000       \$0.0000       \$0.000	24	Over 200 therms @ \$0.7946 \$0.7532	\$0.00	\$54.83	\$77.87	\$49.27	\$27.02	\$0.00	\$208.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208.99
27       Seasonal Percent Change from previous year       \$0.000       \$0.	25	Base Delivery Revenue Total	\$216.87	\$278.31	\$301.35	\$272.75	\$250.50	\$196.10	\$1,515.88	\$139.46	\$106.96	\$97.18	\$97.18	\$114.19	\$162.03	\$717.00	\$2,232.88
28       Rate Case Surcharge       \$0.000       \$0.0																	
29       Rate Case Surcharge Total       \$0.00       \$0.	27	Seasonal Percent Change from previous year							4.4%							4.1%	4.3%
29       Rate Case Surcharge Total       \$0.00       \$0.	28	Rate Case Surcharge	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		
31       Cost of Gas Total       \$431.49       \$601.40       \$666.24       \$585.75       \$523.15       \$382.30       \$3,190.33       \$228.07       \$158.00       \$161.63       \$199.80       \$318.78       \$1,224.17       \$4,414.50         32       Seasonal COG Difference from previous year       \$666.24       \$585.75       \$523.15       \$382.30       \$3,190.33       \$228.07       \$157.89       \$158.00       \$161.63       \$199.80       \$318.78       \$1,224.17       \$4,414.50         32       Seasonal COG Difference from previous year       \$648       \$800       \$968       \$645.87       \$25.4%       \$264.43       \$910.30         34       Total Bill       \$648       \$880       \$968       \$859       \$774       \$578       \$4,706       \$368       \$265       \$255       \$259       \$314       \$481       \$910.30         34       Total Bill       Difference from previous year       \$648       \$880       \$968       \$879       \$774       \$578       \$4,706       \$368       \$265       \$255       \$259       \$314       \$441       \$6,647         35       Seasonal Total Bill Difference from previous year       \$709.77       \$709.77       \$26.943       \$244.18       \$953.95       \$244.48       \$953.95 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>\$0.00</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>\$0.00</td> <td>\$0.00</td>									\$0.00							\$0.00	\$0.00
31       Cost of Gas Total       \$431.49       \$601.40       \$666.24       \$585.75       \$523.15       \$382.30       \$3,190.33       \$228.07       \$158.00       \$161.63       \$199.80       \$318.78       \$1,224.17       \$4,414.50         32       Seasonal COG Difference from previous year       \$666.24       \$585.75       \$523.15       \$382.30       \$3,190.33       \$228.07       \$157.89       \$158.00       \$161.63       \$199.80       \$318.78       \$1,224.17       \$4,414.50         32       Seasonal COG Difference from previous year       \$648       \$800       \$968       \$645.87       \$25.4%       \$264.43       \$910.30         34       Total Bill       \$648       \$880       \$968       \$859       \$774       \$578       \$4,706       \$368       \$265       \$255       \$259       \$314       \$481       \$910.30         34       Total Bill       Difference from previous year       \$648       \$880       \$968       \$879       \$774       \$578       \$4,706       \$368       \$265       \$255       \$259       \$314       \$441       \$6,647         35       Seasonal Total Bill Difference from previous year       \$709.77       \$709.77       \$26.943       \$244.18       \$953.95       \$244.48       \$953.95 <td>30</td> <td>COG Rates</td> <td>\$2,2357</td> <td>\$2,2357</td> <td>\$2,2357</td> <td>\$2,2357</td> <td>\$2.2357</td> <td>\$2,2357</td> <td>\$2,2357</td> <td>\$1,9493</td> <td>\$1,9493</td> <td>\$2,1945</td> <td>\$2,2449</td> <td>\$2,2449</td> <td>\$2,2449</td> <td>\$2,1364</td> <td></td>	30	COG Rates	\$2,2357	\$2,2357	\$2,2357	\$2,2357	\$2.2357	\$2,2357	\$2,2357	\$1,9493	\$1,9493	\$2,1945	\$2,2449	\$2,2449	\$2,2449	\$2,1364	
33       Seasonal Percent Change from previous year       27.6%       26.0%         34       Total Bill       \$648       \$880       \$968       \$578       \$4,706       \$368       \$265       \$259       \$314       \$41       \$1,941       \$6,647         35       Seasonal Total Bill Difference from previous year       \$709.77       \$47.8%       \$44.4%       \$16.8%         36       Seasonal Percent Change from previous year       \$26.0%       11.6%       1.6%       \$1.7%       \$1.6%		Cost of Gas Total							\$3,190.33							\$1,224.17	.,
Total Bill     \$648     \$880     \$968     \$859     \$774     \$578     \$4,706     \$368     \$265     \$259     \$314     \$481     \$1,941     \$6,647       35     Seasonal Total Bill Difference from previous year     \$648     \$880     \$968     \$859     \$774     \$578     \$4,706     \$368     \$265     \$255     \$259     \$314     \$481     \$1,941     \$6,647       35     Seasonal Porcent Change from previous year     \$709.77     \$244.18     \$1,809     \$244.18     \$953.95       36     Seasonal Percent Change from previous year     \$1,78%     \$14.4%     \$16.8%       37     Seasonal Percent Change resulting from Base Rates     \$1.6%     \$1.6%     \$1.6%		1															
35         Seasonal Total Bill Difference from previous year         \$709.77         \$244.18         \$953.95           36         Seasonal Percent Change from previous year         14.4%         16.8%           37         Seasonal Percent Change resulting from Base Rates         1.6%         1.7%         1.6%	33	Seasonal Percent Change from previous year							25.4%							27.6%	26.0%
36         Seasonal Percent Change from previous year         17.8%           37         Seasonal Percent Change resulting from Base Rates         1.6%	34	Total Bill	\$648	\$880	\$968	\$859	\$774	\$578	\$4,706	\$368	\$265	\$255	\$259	\$314	\$481	\$1,941	\$6,647
37         Seasonal Percent Change resulting from Base Rates         1.6%					_											• -	
		Seasonal Percent Change resulting from Base Rates Seasonal Percent Change resulting from COG							1.6% 16.2%							1.7% 15.6%	1.6% 16.0%

#### New Hampshire Gas Corporation Typical Commercial Bill - Non-Fixed Price Option Program Forecasted 2011-2012 Winter Period vs. Actual 2010-2011 Winter Period

1 2	12 MONTHS ENDED 04/2011	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11	Winter Nov-Apr	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Summer May-Oct	Total Nov-Oct
3 4	Typical Usage - therms Commercial	193	269	298	262	234	171	1,427	117	81	72	72	89	142	573	2,000
5 6	Customer Charge Delivery Charge: Winter Summer	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$103.20	\$16.40	\$16.40	\$16.40	\$16.40	\$16.40	\$16.40	\$98.40	\$201.60
7	First 80 therms @ \$1.1108 \$1.0694	\$88.86	\$88.86	\$88.86	\$88.86	\$88.86	\$88.86	\$533.16	\$85.55	\$85.55	\$77.00	\$77.00	\$85.55	\$85.55	\$496.20	\$1,029.36
8	Next 120 therms @ \$0.9028 \$0.8614	\$102.02	\$108.34	\$108.34	\$108.34	\$108.34	\$82.15	\$617.53	\$31.87	\$0.86	\$0.00	\$0.00	\$7.75	\$53.41	\$93.89	\$711.42
9	Over 200 therms @ \$0.7532 \$0.7118	\$0.00	\$51.97	\$73.81	\$46.70	\$25.61	\$0.00	\$198.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.09
10	Base Delivery Revenue Total	\$208.08	\$266.37	\$288.21	\$261.10	\$240.01	\$188.21	\$1,451.98	\$133.82	\$102.81	\$93.40	\$93.40	\$109.70	\$155.36	\$688.49	\$2,140.47
11	Rate Case Surcharge	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		\$0.0851	\$0.0851	\$0.0851	\$0.0851	\$0.0851	\$0.0851		
12	Rate Case Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.96	\$6.89	\$6.13	\$6.13	\$7.57	\$12.08	\$48.76	\$48.76
13	COG Rates	\$1.6356	\$1.6356	\$1.7608	\$1.8437	\$1.8437	\$2.0445	\$1.7831	\$1.6796	\$1.6796	\$1.5444	\$1.5444	\$1.6303	\$1.8287	\$1.6749	
	Cost of Gas Total	\$315.67	\$439.98	\$524.72	\$483.05	\$431.43	\$349.61	\$2,544.46	\$196.51	\$136.05	\$111.20	\$111.20	\$145.10	\$259.68	\$959.74	\$3,504.20
15	Total Bill	\$524	\$706	\$813	\$744	\$671	\$538	\$3,996	\$340	\$246	\$211	\$211	\$262	\$427	\$1,697	\$5,693
15		<i>4</i> 324	<i>\$</i> 700	4013	φ/+ <del>+</del>	\$07 I	<b>\$</b> 550	<i>\$</i> 3,330	\$ <b>3</b> 40	<i>\$</i> 240	φzii	φzii	<b>\$202</b>	φ421	\$1,037	<i>4</i> 5,055
16								Winter							Summer	Total
17	12 MONTHS ENDED 04/2012	Nov-11	Dec-11	Jan-12	Feb-12	Feb-12	Mar-12	Nov-Apr	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	May-Oct	Nov-Oct
18 19	Typical Usage - therms Commercial	193	269	298	262	234	171	1,427	117	81	72	72	89	142	573	2,000
20 21	Customer Charge Delivery Charge: <u>Winter Summer</u>	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$108.00	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$103.20	\$211.20
22	First 80 therms @ \$1.1522 \$1.1108	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$553.08	\$88.86	\$88.86	\$79.98	\$79.98	\$88.86	\$88.86	\$515.40	\$1,068.48
23	Next 120 therms @ \$0.9442 \$0.9028	\$106.69	\$113.30	\$113.30	\$113.30	\$113.30	\$85.92	\$645.81	\$33.40	\$0.90	\$0.00	\$0.00	\$8.13	\$55.97	\$98.40	\$744.21
24	Over 200 therms @ \$0.7946 \$0.7532	\$0.00	\$54.83	\$77.87	\$49.27	\$27.02	\$0.00	\$208.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208.99
25	Base Delivery Revenue Total	\$216.87	\$278.31	\$301.35	\$272.75	\$250.50	\$196.10	\$1,515.88	\$139.46	\$106.96	\$97.18	\$97.18	\$114.19	\$162.03	\$717.00	\$2,232.88
26	Seasonal Base Delivery Difference from previous year							\$63.90							\$28.51	\$92.41
27	Seasonal Percent Change from previous year							4.4%							4.1%	4.3%
28	Rate Case Surcharge	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		
29	Rate Case Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
30	COG Rates	\$2.1678	\$2.1678	\$2.1678	\$2.1678	\$2.1678	\$2.1678	\$2.1678	\$1.9493	\$1.9493	\$2.1945	\$2.2449	\$2.2449	\$2.2449	\$2.1364	T
30 31	Cost of Gas Total	\$418.39	\$583.14	\$646.00	\$567.96	\$507.27	\$370.69	\$3,093.45	\$1.9493 \$228.07	\$1.9493 \$157.89	\$2.1945 \$158.00	\$2.2449 \$161.63	\$2.2449 \$199.80	\$2.2449 \$318.78	\$2.1304 \$1,224.17	\$4,317.62
32	Seasonal COG Difference from previous year					• • • • •		\$548.99							\$264.43	\$813.42
33	Seasonal Percent Change from previous year							21.6%							27.6%	23.2%
34	Total Bill	\$635	\$861	\$947	\$841	\$758	\$567	\$4,609	\$368	\$265	\$255	\$259	\$314	\$481	\$1,941	\$6,551
35	Seasonal Total Bill Difference from previous year							\$612.89							\$244.18	\$857.07
36	Seasonal Percent Change from previous year							15.3%							14.4%	15.1%
37 38	Seasonal Percent Change resulting from Base Rates Seasonal Percent Change resulting from COG							1.6% 13.7%							1.7% 15.6%	1.6% 14.3%
30	Seasonal Fercent Change resulting from COG							13.7%							10.0%	14.3%

	New Hampshire Gas Corporation Historical COG Comparison - FPO vs. Non-FPO Price													
			Percent			Typical	Average	Typical	Cost/(Savings)					
Winter	FPO	Amount	Participation	Actual	Premium	Residential	Non-FPO	Residential	to FPO					
Period	Rate	of Premium	(therms)	FPO Volumes	Revenue	FPO bill	Rate	Non-FPO bill	Customers					
2010-2011														
2009-2010	\$1.3402	\$0.02	17.12%	163,486	\$3,270	\$2,256	\$1.4900	\$2,396	(\$140)					
2008-2009	\$2.2408	\$0.02	21.08%	205,970	\$4,119	\$2,974	\$1.7347	\$2,492	\$482					
2007-2008	\$1.5212	\$0.02	28.01%	266,419	\$5,328	\$2,288	\$1.7646	\$2,520	(\$232)					
2006-2007	\$1.4741	\$0.02	21.86%	206,686	\$4,134	\$2,250	\$1.5397	\$2,313	(\$63)					
2005-2006	\$1.5260	\$0.02	42.91%	348,849	\$6,977	\$2,248	\$1.3742	\$2,103	\$145					
2004-2005	\$1.2323	n/a	39.44%	340,315	n/a	\$1,946	\$1.2647	\$1,976	(\$30)					
2003-2004	\$0.8877	n/a	38.78%	316,300	n/a	\$1,580	\$1.0325	\$1,718	(\$138)					
Average						\$2,220		\$2,217	\$4					

## MONT BELVIEU PROPANE FUTURES - 10/14/11 CLOSE

ClearPort > MONT B	ELVIEU LDH PROPANE	Nov 2011 (E)
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	Free Commence Tending	

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ITEM NO. 135 Non-Incenti	ive Rates for		Gulf Coa			
[U] All rates in				erwise indica	nted.	
				Origin		
Destination	Arcadia	(Bienville Pa	arish, LA)	Mont Belvie	u (Chambers C	30., TX)
Arcadia (Bienville Parish, LA)					171.16	
Calvert City (Marshall Co., KY)					318.70	
Coshocton (Coshocton Co., OH)		347.71			371.45	
Dexter (Stoddard Co., MO)		224.61			248.25	
Du Bois (Clearfield Co., PA)		389.17	(1)		412.38	(1)
Eagle (Chester Co., PA)		409.42			433.16	
Finger Lakes (Schuyler Co., NY)		415.02			438.34	
Floreffe Junction (Allegheny Co., PA)					353.81	
Fontaine (Green Co., AR)		209.39			233.23	
Greensburg (Westmoreland Co., PA)		365.96	(1)		389.17	(1)
Harford Mills (Cortland Co., NY)		416.44	(1)		439.83	(1)
Kingsland (Cleveland Co., AR)		185.90			197.81	
Lebanon (Boone Co., IN)		268.94	[N] <u>(8)</u>		292.78	[N] <u>(8)</u>
Lima (Allen Co., OH)		289.63			313.60	
North Little Rock (Pulaski Co., AR)		184.86			208.71	
Oneonta (Otsego Co., NY)		452.05	(1)		475.26	(1)
Princeton (Gibson Co., IN)		294.65			318.70	
Schaefferstown (Lebanon Co., PA)		420.90			444.56	
Selkirk (Albany Co., NY)	[C] <del>[E]</del>	482.11	(1)	[C] <del>[E]</del>	505.33	(1)
Seymour (Jackson Co., IN)		254.50			278.20	
Sinking Spring (Berks Co., PA)		420.90			444.56	
Todhunter (Butler Co., OH)		309.10			332.84	
Twin Oaks (Delaware Co., PA)		420.90			444.56	
Watkins Glen (Schuyler Co., NY)		394.02	(1)		417.34	(1)
West Memphis (Crittenden Co., AR)					248.25	[N] <u>(8)</u>

## RATES (In Cents-per-bbl.)

## ITEM NO. 135 - Non-Incentive Rates for Propane (Gulf Coast Origins)

		Origin		
		Mount Belvieu		
Destination		¢-per-bbl	gal-per-bbl	fee-per-gal
Selkirk	See page			
(Albany Co., NY)	12 of 16	505.33	42	0.1203

## ITEM NO. 30 - December-through-February Charges

If, during a single calendar month in the period December through February, Shipper receives deliveries at northeast terminals in excess of the total volume delivered to the same Shipper at such terminals during the preceding March-through-November period, a charge of thirty cents (30¢) per Barrel in addition to all other charges shall apply to such excess volume.

		Origin Mount Belvieu		
Destination		¢-per-bbl	gal-per-bbl	fee-per-gal
Selkirk	See page			
(Albany Co., NY)	5 of 16	30.0	42	0.0071

From: Kirsten Simpson [mailto:k.simpson@northerngastransport.com] Sent: Wednesday, October 12, 2011 08:16 AM Subject: Fuel Surcharge email .doc

> Northern Gas Transport, Inc. Box 106 Lyndonville, VT 05851-0106 1-800-648-1075 FAX: 802-626-5039

> > October 12, 2011

To: All Customers

#### Re: Fuel Surcharge

As of Monday, October 10, 2011 the Department of Energy New England average price per gallon of diesel fuel was \$3.912. All deliveries invoiced from Sunday, October 16, 2011 through Saturday, October 22, 2011 will be line item assessed at 29.5% fuel surcharge.

Thank you and should you have any questions, please contact Susan Noyes at 1-800-648-1075 extension 223.

Best Regards,

Bruce Grant President/Owner

Northern Ga	s Transport Inc.	- Selkirk to Keene
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			Fuel			
	Base	Base	Surcharge		Total	Total Rate
Gallons	Rate	Charge	Rate	Surcharge	Charge	Per Gallon
9,200	\$0.0575	\$529.00	20.00%	\$105.80	\$634.80	\$0.0690
9,200	\$0.0575	\$529.00	20.50%	\$108.45	\$637.45	\$0.0693
9,200	\$0.0575	\$529.00	21.00%	\$111.09	\$640.09	\$0.0696
9,200	\$0.0575	\$529.00	21.50%	\$113.74	\$642.74	\$0.0699
9,200	\$0.0575	\$529.00	22.00%	\$116.38	\$645.38	\$0.0702
9,200	\$0.0575	\$529.00	22.50%	\$119.03	\$648.03	\$0.0704
9,200	\$0.0575	\$529.00	23.00%	\$121.67	\$650.67	\$0.0707
9,200	\$0.0575	\$529.00	23.50%	\$124.32	\$653.32	\$0.0710
9,200	\$0.0575	\$529.00	24.00%	\$126.96	\$655.96	\$0.0713
9,200	\$0.0575	\$529.00	24.50%	\$129.61	\$658.61	\$0.0716
9,200	\$0.0575	\$529.00	25.00%	\$132.25	\$661.25	\$0.0719
9,200	\$0.0575	\$529.00	25.50%	\$134.90	\$663.90	\$0.0722
9,200	\$0.0575	\$529.00	26.00%	\$137.54	\$666.54	\$0.0725
9,200	\$0.0575	\$529.00	26.50%	\$140.19	\$669.19	\$0.0727
9,200	\$0.0575	\$529.00	27.00%	\$142.83	\$671.83	\$0.0730
9,200	\$0.0575	\$529.00	27.50%	\$145.48	\$674.48	\$0.0733
9,200	\$0.0575	\$529.00	28.00%	\$148.12	\$677.12	\$0.0736
9,200	\$0.0575	\$529.00	28.50%	\$150.77	\$679.77	\$0.0739
9,200	\$0.0575	\$529.00	29.00%	\$153.41	\$682.41	\$0.0742
9,200	\$0.0575	\$529.00	<b>29.50%</b>	\$156.06	\$685.06	\$0.0745
9,200	\$0.0575	\$529.00	30.00%	\$158.70	\$687.70	\$0.0748
9,200	\$0.0575	\$529.00	30.50%	\$161.35	\$690.35	\$0.0750
9,200	\$0.0575	\$529.00	31.00%	\$163.99	\$692.99	\$0.0753
9,200	\$0.0575	\$529.00	31.50%	\$166.64	\$695.64	\$0.0756
9,200	\$0.0575	\$529.00	32.00%	\$169.28	\$698.28	\$0.0759
9,200	\$0.0575	\$529.00	32.50%	\$171.93	\$700.93	\$0.0762
9,200	\$0.0575	\$529.00	33.00%	\$174.57	\$703.57	\$0.0765
9,200	\$0.0575	\$529.00	33.50%	\$177.22	\$706.22	\$0.0768
9,200	\$0.0575	\$529.00	34.00%	\$179.86	\$708.86	\$0.0771
9,200	\$0.0575	\$529.00	34.50%	\$182.51	\$711.51	\$0.0773
9,200	\$0.0575	\$529.00	35.00%	\$185.15	\$714.15	\$0.0776
9,200	\$0.0575	\$529.00	35.50%	\$187.80	\$716.80	\$0.0779
9,200	\$0.0575	\$529.00	36.00%	\$190.44	\$719.44	\$0.0782
9,200	\$0.0575	\$529.00	36.50%	\$193.09	\$722.09	\$0.0785
9,200	\$0.0575	\$529.00	37.00%	\$195.73	\$724.73	\$0.0788
9,200	\$0.0575	\$529.00	37.50%	\$198.38	\$727.38	\$0.0791
9,200	\$0.0575	\$529.00	38.00%	\$201.02	\$730.02	\$0.0794
9,200	\$0.0575	\$529.00	38.50%	\$203.67	\$732.67	\$0.0796
9,200	\$0.0575	\$529.00	39.00%	\$206.31	\$735.31	\$0.0799
9,200	\$0.0575	\$529.00	39.50%	\$208.96	\$737.96	\$0.0802
9,200	\$0.0575	\$529.00	40.00%	\$211.60	\$740.60	\$0.0805

## LEASE AGREEMENT

This Lease Agreement ("Lease") is made as of this 17th day of May 2011, between Haffner's Service Station Inc. (hereinafter "Haffners"), a gas/oil company organized and existing under the laws of the State of New Hamsphire, with a principal place of business at 7 Sophia's Way, Greenville, New Hampshire 03048 and New Hampshire Gas Corporation, a corporation existing under the laws of the State of New Hampshire, with a principal place of business at 32 Central Square, Keene, New Hampshire 03431 (hereinafter "NHGC" and, together with Haffners, the "Parties"). Together the Parties hereby agree as follows:

WHEREAS, NHGC desires 60.000 gallons (net 51,000 @ 85%) of storage space for its propane for the 2011-2012 heating season; and

WHEREAS, Haffner's has available 60,000 gallons of storage space at its property located at 7 Sophia's Way, Greenville, New Hampshire 03048 and

WHEREAS, Haffner's is willing to lease storage space on a best efforts basis to meet the needs of NHGC for propane storage;

NOW, THEREFORE, in consideration of the mutual undertaking of the Parties as stated in this Lease, Haffner's and NHGC agree as follows:

1. Haffner's shall use its reasonable best efforts to make available to NHGC, subject to Haffner's Priority Right (as such term is defined below), propane storage as follows: (i) 60,000 gallons of storage on the Greenville Property. Haffner's retains all rights to retain sufficient storage capacity at the Haffner's Property for its own peaking needs (such rights collectively the "Haffner's Priority Right"). Notwithstanding the foregoing, in the event that the use of the storage space leased to NHGC pursuant to this Lease is necessary for Haffner's to meet its own peaking needs, the Parties shall use their reasonable best efforts to cooperate to achieve the objective of securing sufficient propane to meet the needs of both Parties.

2. This Lease shall be effective as of June 1, 2011 and shall continue until May 31, 2012 unless the lease is renewed or terminated earlier in accordance herewith. Upon the expiration or termination of this Lease, NHGC agrees to use reasonable best efforts at its sole cost and expense to ensure that all propane stored by NHGC pursuant to this Lease is removed from the Haffner's Property within thirty (30) days. Haffner's shall take title to, if any, propane not removed during such period. Haffner's, in its sole discretion, may either take title to such propane or cause it to be removed at NHGC's sole cost and expense (including reasonable attorneys' fees). Sections 3 -14 hereof shall remain in full force and effect until all propane has been removed or Haffner's has taken title to such propane.

3. The total fee paid by NHGC to Haffner's for the storage services provided pursuant to this Lease shall be (the "Storage Fee"). The Storage Fee shall be payable by NHGC upon the date hereof.

4. NHGC shall be solely responsible for all operations associated with the loading and unloading of the propane in and out of NHGC's transport tankers, and shall perform such operations with due care.

5. Except as set forth in Section 2 hereof, title to the propane stored pursuant to this Lease shall, at all times, be in NHGC's name. Haffner's makes no warranty of title whatsoever. NHGC warrants for itself, its successors and assigns that it will have at all times good title or valid right to deliver and store all propane stored pursuant to this Lease, and that such propane will be of a quality suitable for storage at the Haffners Property. NHGC agrees to indemnify and hold Haffner's harmless from all claims, damages, suits, penalties, fines or other costs arising directly or indirectly from or with respect to the title to or quality of the propane stored pursuant to this Lease.

6. NHGC shall maintain commercial general liability insurance in a minimum amount of 1 Million, which shall include coverage for, without limitation, injury to or death of a person or persons or damage to property occasioned by or arising out of or in connection with NHGC's use of the Haffner's Property.

7. Either Party may terminate this Lease upon written notice to the other Party in the event that such other Party shall have materially breached the provisions hereof. The provisions of Sections 5 - 14 hereof shall survive the termination or expiration of this Lease.

8. NEITHER PARTY NOR ITS AGENTS OR EMPLOYEES SHALL BE LIABLE TO THE OTHER HEREUNDER FOR AMOUNTS REPRESENTING LOSS OF REVENUES, LOSS OF PROFITS, LOSS OF BUSINESS, OR INDIRECT, CONSEQUENTIAL, SPECIAL OR PUNITIVE DAMAGES, EVEN IF HAFFNERS HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

9. NHGC shall indemnify and hold harmless and at its option, Defend in an indemnity suit, Haffner's for any and all claims, damages, suits, penalties, fines or other costs to the extent arising directly or indirectly from or with respect to the negligent or willful actions, of its employees, officers, directors, contractors or agents related to this Lease and the services to be provided hereunder.

10. This Lease shall be governed by the laws of the State of New Hampshire, without regard to its choice of law provisions. All disputes arising out of this Lease shall be subject to the exclusive jurisdiction of, and venue in, federal and state courts located in New Hampshire. The Parties hereby irrevocably consent to the personal and exclusive jurisdiction and venue of such courts.

11. This Lease may not be assigned by either Party without the written consent of the other Party, provided that no such consent shall be required to an assignment pursuant to a merger, corporate reorganization, or sale of all or substantially all of the assets of a Party. This Lease shall be binding upon, and shall inure to the benefit of, the permitted successors and assigns of the Parties.

12. No delay, failure or default in performance of an obligation hereunder (other than the obligation to make payment of amounts due hereunder) shall constitute a breach of this Lease to the extent caused by acts of God, strikes, lockouts, acts of war, civil disturbances or other causes not within the control of the Party claiming suspension and which such Party is not able to prevent or overcome with the exercise of due diligence.

13. All written notices to Haffner's in connection with this Lease shall be provided by fax and overnight express mail to the following:

Haffner's Service Station Inc. 7 Sophia's Way Greenville, NH 03048

14. All written notices to NHGC in connection with this Lease shall be provided by fax and overnight express mail to the following:

Mr. Michael Eastman Vice President, Gas Assets Rochester Gas and Electric 89 East Avenue Rochester, NY 14649-0001 Facsimile 585-724-8641

[Signature Page Follows]

This Lease, which may be executed in duplicate, is entered into on this  $\frac{2\mathcal{L}}{2}$  day of Mac , 2011.

Haffners Service Station, Inc.

leit By:

Title: OFF. CR MANAGER

New Hampshire Gas Corporation

By: Michael Stantmene Title: Theman NHGas



APPENDIX 5 Specializing in the transportation of bulk petroleum products

Family owned and operated since 1983 Website: Northerngastransport.com

P.O. Box 106 • 212 Northern Circle • Lyndonville, VT 05851 • (802) 626-8621 • (802) 626-5039 Fax

September 19, 2011

Mr. Steve Rokes General Manager New Hampshire Gas Corporation 32 Central Square Keene, NH 03431

Subject: Propane Delivery

Dear Steve:

The purpose of this letter is to respond to New Hampshire Gas Corporation's inquiry of Northern Gas Transport's ability to deliver a load of propane (9000 gallons each) daily for a continuous five-day period as stated in Section PUC 506.3 of the New Hampshire Code of Administrative Rules.

During the winter heating season, Northern Gas Transport has shown its determination to meet the supply needs of New Hampshire Gas Corporation. Unprecedented demand, long lines at the supply terminals and continuous colder than normal weather along with the customary supply allocations enacted by the pipelines made the 2010-11 heating season especially challenging. However, through almost daily communication with New Hampshire Gas staff regarding arrangements for alternate sources of supply and the management, staff and drivers of Northern Gas Transport, we met those needs.

A continuation of the current working relationship will allow Northern Gas Transport to meet the future needs of New Hampshire Gas Corporation including the provision for a truck load of propane (9000 gallons) daily for a continuous five-day period at any time during the winter heating season. If there is an interruption in normal supply routes, Northern Gas Transport will pull product from the two 30,000 gallon storage facilities leased by New Hampshire Gas Corporation in Greenville, New Hampshire. This provision is conditioned upon absence of forced majeure and New Hampshire Gas Corporation's ability to arrange adequate sources of supply.

Any such continuation of delivery service would be performed in conformance with Northern Gas Transport's commitment to the safety of the public and that of its drivers. We follow all Federal Motor Carrier Safety Rules and Regulations as set forth by the Department of Transportation.

We thank you for your business and the confidence you have placed in us. We look forward to working with you in the future and will do our best to continue the same level of service you have come to expect from all of us at Northern Gas Aransport.

Sincerely,

Susan S. Noves

Vice President and Treasurer Northern Gas Transport, Inc.

I.q